

**beta.SAM.gov**  
**May 20, 2020**



# Presentation Agenda

- FAACO Retirement Timeline
- Creating beta.SAM User Account
- Beta.SAM Homepage & Workspace
- FAACO vs. Beta SAM Contract Opportunities Category Fields
- Mapping of beta.SAM Notice Types to FAA Announcement Types
- Overview of Beta.SAM Contract Opportunities Category Fields
- Contract Opportunities Search Capabilities
- Overview of “Follow” feature on beta.SAM.gov
- Resources



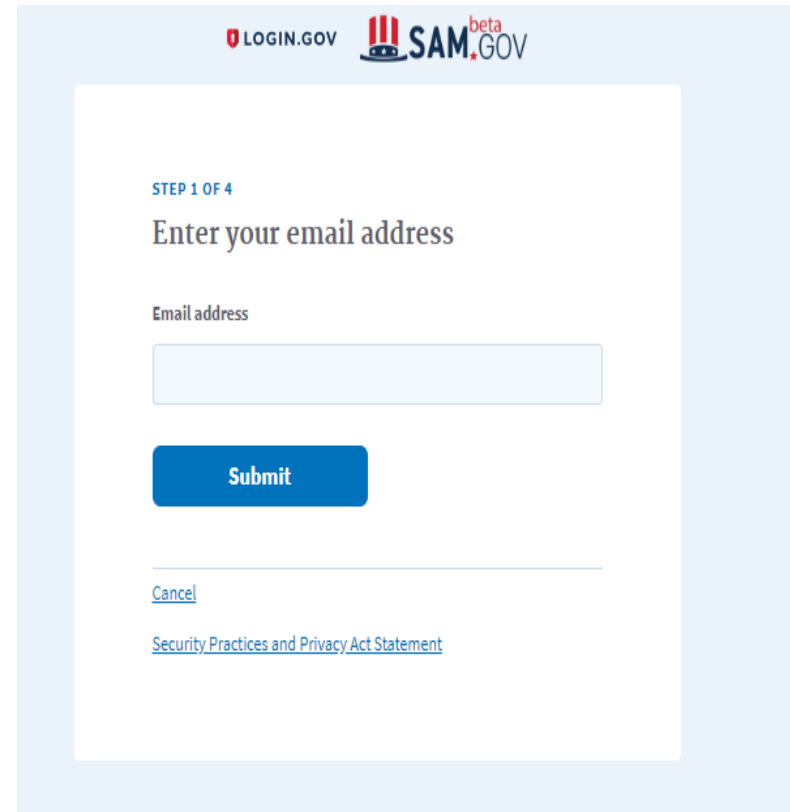
# FAACO Retirement Timeline

- FBO.gov which supported the FAACO platform retired and transitioned to beta.Sam.gov as of Nov. 8, 2019. All active and archived notices that were posted in FAACO prior to Nov. 8, 2019 migrated to Beta.SAM.
- The existing FAACO platform is not currently supported by beta.SAM.gov and as a result the FAA will be transitioning to beta.SAM.gov by Feb. 1, 2020.
- As of Feb. 1, 2020, FAACO will become “read only” and will be available for public view both internally and externally through Apr. 30, 2020. While in “read only” mode, COs will be able to download and copy any solicitation information from FAACO.
- Beginning May 1, 2020, FAACO will no longer be available. We are confirming if there will be a database for users to access archived records after FAACO retires.



# Creating beta.SAM User Account

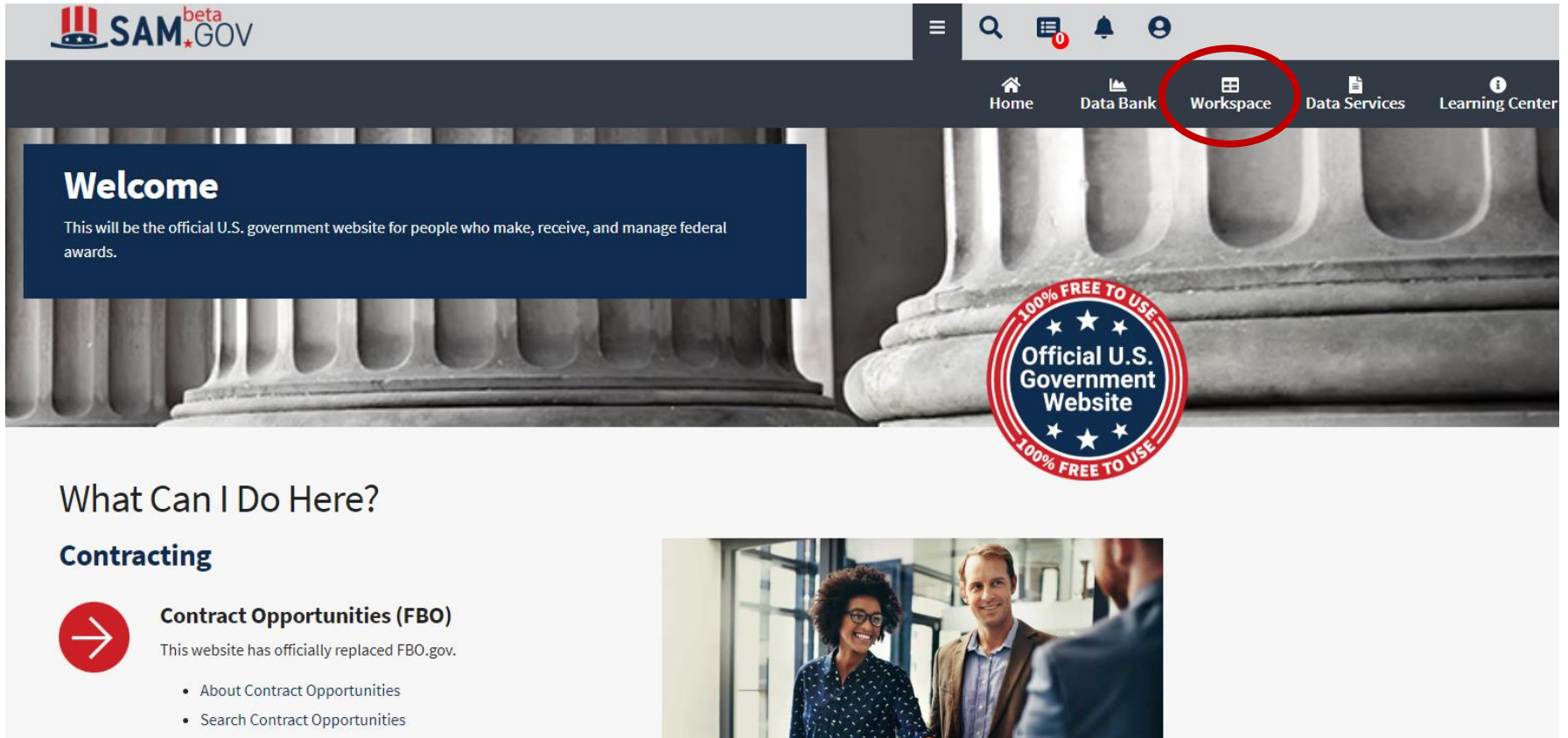
- Step 1: Go to [beta.SAM.gov](https://beta.SAM.gov).
- Step 2: Click on “Sign in.” You will be redirected to [Login.gov](https://Login.gov).
- Step 3: Click “Create an account.” Enter the government email address you wish to register. Make sure you have access to emails for this account and that you are the owner of this account.
- Step 4: You will receive an email to the email address you provide to validate that you are the owner of the email address. Click on the link in the email and complete the sign-up form.



The screenshot shows the 'STEP 1 OF 4' of the account creation process on the beta.SAM.gov website. At the top, there are logos for LOGIN.GOV and SAM.GOV. The main heading is 'Enter your email address'. Below this is a label 'Email address' followed by a text input field. A blue 'Submit' button is positioned below the input field. At the bottom of the form, there are two links: 'Cancel' and 'Security Practices and Privacy Act Statement'.



# Beta.SAM.gov Home Page




The screenshot shows the Beta.SAM.gov Home Page. At the top left is the SAM.gov logo with 'beta' in red. To the right is a navigation bar with icons for Home, Data Bank, Workspace (circled in red), Data Services, and Learning Center. Below the navigation bar is a large banner with a background image of classical columns. On the left side of the banner is a dark blue box with the text 'Welcome' and 'This will be the official U.S. government website for people who make, receive, and manage federal awards.' On the right side of the banner is a circular seal that reads '100% FREE TO USE', 'Official U.S. Government Website', and '100% FREE TO USE'. Below the banner is a section titled 'What Can I Do Here?' with a sub-section 'Contracting'. Under 'Contracting' is a red circle with a white right-pointing arrow, followed by the text 'Contract Opportunities (FBO)' and 'This website has officially replaced FBO.gov.' Below this text are two bullet points: 'About Contract Opportunities' and 'Search Contract Opportunities'. To the right of the 'Contracting' section is a photograph of two people, a woman and a man, smiling and talking.

**Welcome**

This will be the official U.S. government website for people who make, receive, and manage federal awards.

**What Can I Do Here?**

**Contracting**

 **Contract Opportunities (FBO)**

This website has officially replaced FBO.gov.

- About Contract Opportunities
- Search Contract Opportunities



# beta.SAM Workspace

## Collective Bargaining Agreements

This feature is used by other Agencies and will not be utilized by the FAA. The purpose of the CBA workspace is to allow Government users with data entry permissions for Wage Determinations the ability to create Collective Bargaining Agreements (CBAs) in beta.SAM.

### Workspace

#### Contract Opportunities

[Create Opportunity](#)**9**

ACTIVE

**3**

DRAFT

**9K+**

INACTIVE

**5**

CANCELED

#### Collective Bargaining Agreements

[Create CBA](#)

- [Revise an existing CBA](#)

#### User Directory

Who are you looking for?



**User Directory:**  
Directory of all active  
FAA beta.SAM user  
accounts.

### Profile



Monica Rheinhardt  
monica.rheinhardt@faa.gov

FEDERAL AVIATION ADMINISTRATION

Sub-Tier

[Downloads](#)[Saved Searches](#)[Following](#)

### Pending Requests

No pending requests

[See All](#)

### Notifications

No available notifications

[See All](#)

### Add A New Role

Select one of the options below to request a new role. If you need a role that you do not see below, contact a website administrator from your agency directly.



☐ I verify I have a business need for this role.

[Request Role](#)

Federal Aviation  
Administration

# FAACO vs. Beta Sam Contract Opportunities Category Fields

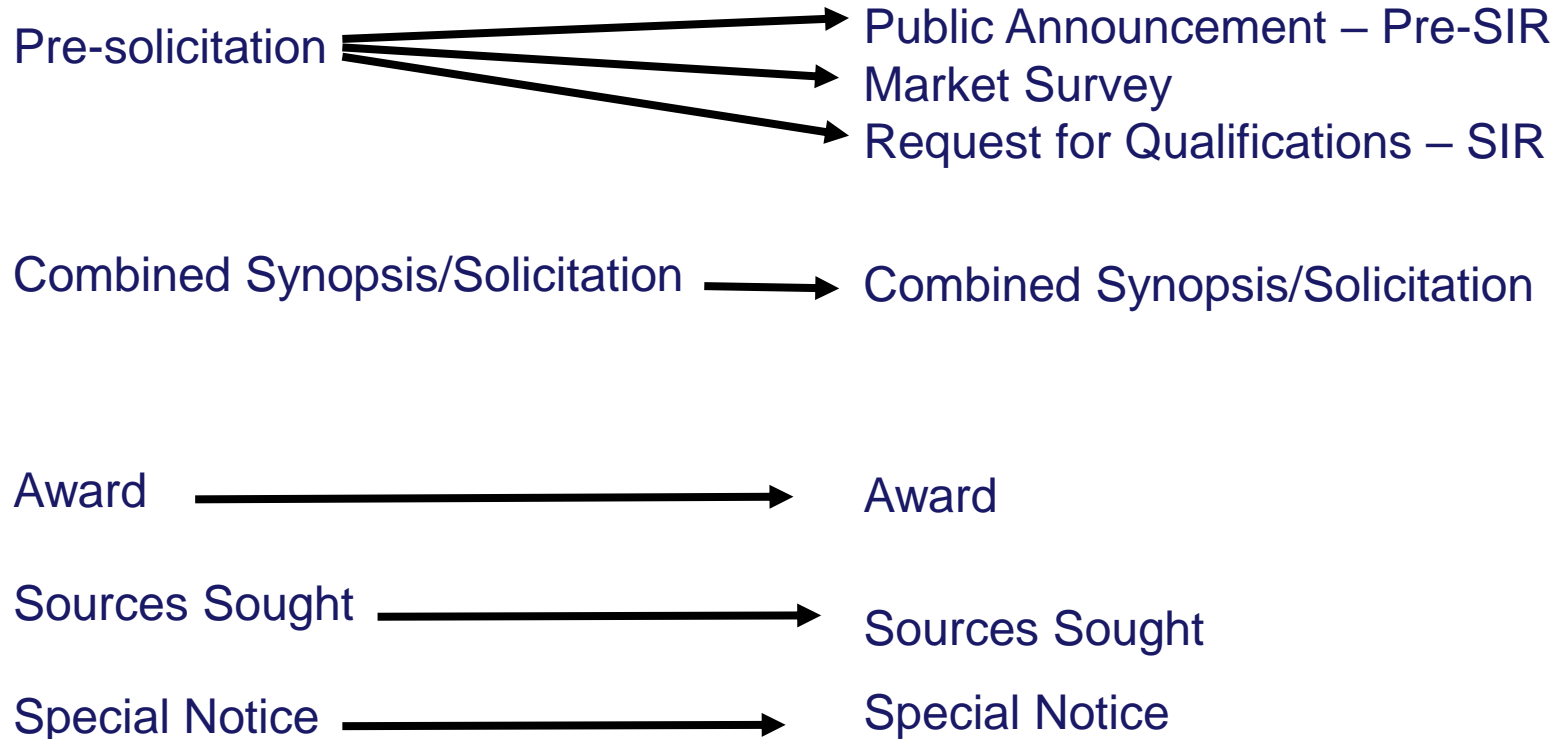
Category Fields	FAACO	Beta.SAM
Announcement Type	X	X
Title	X	X
Related Notice		X
Date & Time Closed/Date Offers Due	X	X
Solicitation/Contract #	X	
(Auto Generated Unique Number)	X	
Notice ID (Agency Assigned #)		X
Contact/Alternate Contact	X	X
Federal Organizations		X
Set Aside Categories	X	X
NAICS Code	X	X
Classification/Product Codes	X	X
Procurement Method	X	
Region Issuing Office	X	X
Region/Place of Performance	X	X
Abstract/Description	X	X
Attachments	X	X
Initiative (Recovery and Reinvestment Act)		X
Enable Interested Vendors List		X
Public View of Interested Vendors List		X



# Mapping of beta.SAM Notice Types to FAA Announcement Types

## Beta.SAM Notice Types

## FAACO Announcement Types





# Beta Sam Contract Opportunities Category Fields

## Type

*Required*

Please select a notice type. After this field is saved it cannot be changed.

## Related Notice

A Notice Type must be selected before a Related Notice can be selected. To select a Related Notice, begin entering a previously published notice ID or notice name, and then select the specific Related Notice. Note: Selecting a Related [more](#)

## Title

*Required*

Brief title description of services, supplies, or project required by the posting agency. Note: 256 character limit.



# Beta Sam Contract Opportunities

## Category Fields (Cont.)

### Notice ID

*Required*

Agency assigned number for control, tracking, and identification. Please use ONLY alphanumeric and - \_ ( ) { } characters (no spaces).

### Federal Organizations

*Required*

The notice must be at the office level for all types except special notices. The office address will auto-populate on the public as per the federal hierarchy listed address.

6920 FEDERAL AVIATION ADMINISTRATION



# Beta Sam Contract Opportunities Category Fields (Cont.)

## General Information

Date Offers Due

*Required*

Month Day Year

Hour Minute AM/PM

AM ▼

Timezone

Inactive Policy

*Required*

Synopsis and associated documents may be scheduled to go inactive fifteen days after the date offers due, or upon a user-specified date subsequent to the posting date.

☐ 15 days after date offers due

☐ On specified date



## Beta Sam Contract Opportunities Category Fields (Cont.).

### Initiative

*Required*

Select "None" if Initiative does not apply. Select Recovery and Reinvestment Act if applicable.

### Do you want to enable an Interested Vendors List for this notice?

*Required*

Choose "yes" if you want to have an interested vendors list for this notice. You will not be able to choose if the agency administrator has forced the setting at a higher level.

☒ Yes

☐ No

### Do you want to allow other vendors to view the Interested Vendors List?

*Required*

Choose "yes" if you want vendors to be able to view other vendors on the interested vendors list. You will not be able to choose if the agency administrator has forced the setting at a higher level.

☒ Yes

☐ No

The CO will have the discretion to select if the Interested Vendors List is needed for the opportunity and whether the list should be made available to the public.



# Beta Sam Contract Opportunities Category Fields (Cont.)

## Classification

### Original/Updated Set Aside

Select the Set Aside that applies to this notice.

### Product Service Code

*Required*

Select the Product Service Code (PSC) that applies to this notice. You may type in the PSC name or code to search through the available Product Services Codes.

### NAICS Code

*Required*

Select the NAICS Code that applies to this notice. You may type in the NAICS name or code to search through the available NAICS Codes.



# Mapping of beta.SAM to FAA Set Aside Categories

Beta SAM Set Aside Categories	FAA Set Aside Categories
Total Small Business Set Aside (FAR 19.5)	Total Small Business Set Aside (AMS 3.6.1.3.4)
Partial Small Business Set-Aside (FAR 19.5)	Partial Small Business Set Aside (AMS 3.6.1.3.4)
8(a) Set-Aside (FAR 19.8)	Total Socially & Economically Disadvantage Business (SEDB/8(a)) (AMS 3.6.1.3.4)  Partial Socially & Economically Disadvantaged Business (SEDB/8(a)) (AMS 3.6.1.3.4)
8(a) Sole Source (FAR 19.8)	Noncompetitive Awards to SEDB (8(a)) Vendors (AMS 3.6.1.3.5)
Service-Disabled Veteran-Owned Small Business (SDVOSB) Set-Aside (FAR 19.14)	Total Service Disabled Veteran Owned Small Business (SDVOSB) (AMS 3.6.1.3.6)
Service-Disabled Veteran-Owned Small Business (SDVOSB) Sole Source (FAR 19.14)	Set-Asides to Service-Disabled Veteran Owned Small Businesses (AMS 3.6.1.3.6)

**Please note the FAR references cited in beta.SAM are not applicable to the Federal Aviation Administration (FAA) as the FAA has its own policies and guidance referenced in the Acquisition Management System (AMS). (See FAA FAST for more details on FAA Set Aside Categories)**



## Beta Sam Contract Opportunities Category Fields (Cont.)

Place Of Performance Location

Country

Zip

City

State/Province



## Beta Sam Contract Opportunities Category Fields (Cont.)

### Description

Description

Required

Prepare a clear and concise description of the supplies or services that is not unnecessarily restrictive of competition and will allow a prospective offeror to make an informed business judgment as to whether a copy of [more](#)

**B** **I** **U** ***I*** ***x*** |

65535 characters remaining of 65535 characters.

**\*\*In the description, the CO/CS will notify vendors that the Acquisition Management System (AMS) applies to FAA in place of the Federal Acquisition Regulation (FAR) and various other provisions of Federal acquisition law.**






# Beta Sam Contract Opportunities Category Fields (Cont.)

Attachments

Drag and Drop or Browse to upload attachments to your notice. If the attachment fails any validation for upload, a modal will appear letting you know the issue. The upload will be stopped at this stage, [more](#)

Document	File Size	Virus Scan	Access	Actions
No Files				
 Drag and drop files here, or <a href="#">browse</a>				

Links

Add Link

- CO may add attachments to any notice type. The CO has the ability to restrict access to controlled but unclassified information (CUI) in attachments by using the toggle in the attachment section. You will be responsible for authenticating requests for access to controlled attachments.



## Beta Sam Contract Opportunities Category Fields (Cont.)

### Contact Information

#### Primary Point of Contact

*Required*

You are required to add a primary point of contact. This information must include at least a name and an email address.

Add Primary Contact

#### Secondary Point of Contact

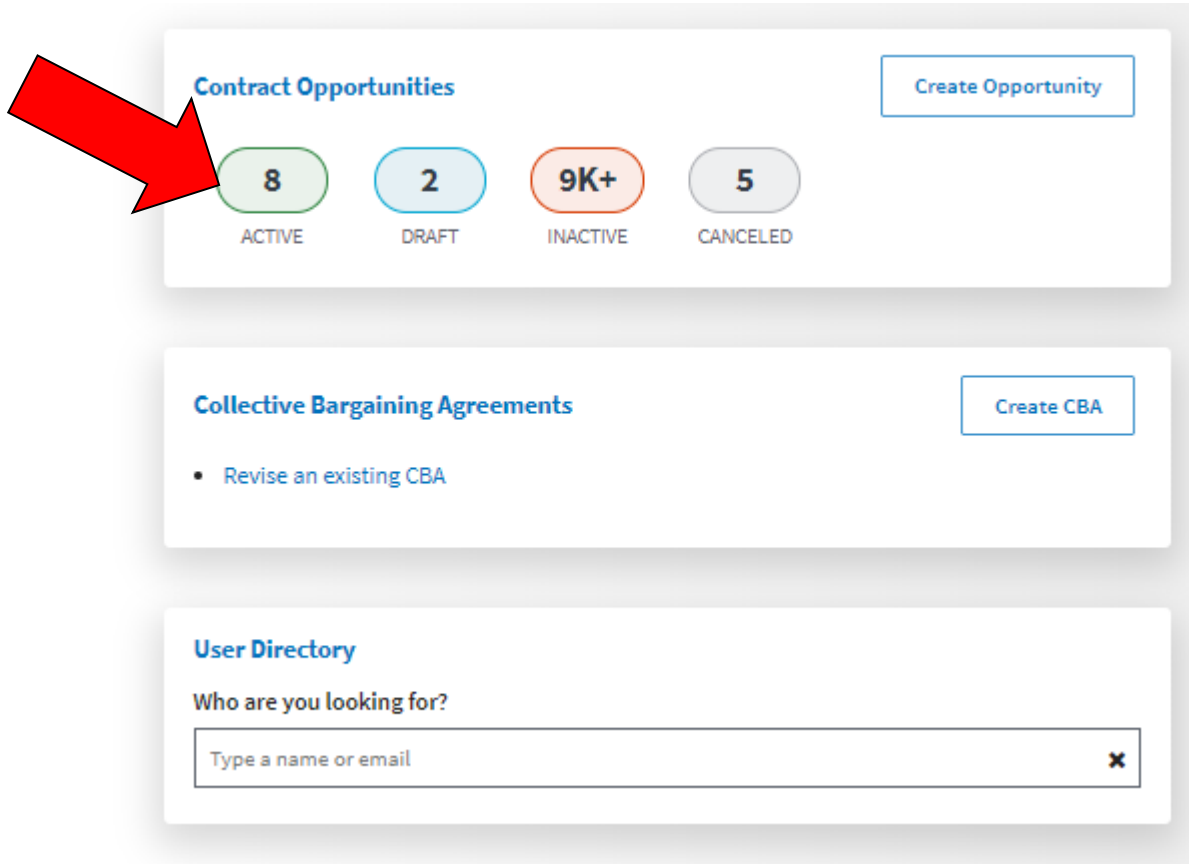
You may optionally add a secondary point of contact. This information must include at least a name and an email address.

Add Secondary Contact



# Contract Opportunities Search Capabilities

To search a posting on contract opportunities you can click the Active, Draft, or Inactive button from your workspace.



The screenshot displays a user interface for searching contract opportunities. It features three main sections: 'Contract Opportunities', 'Collective Bargaining Agreements', and 'User Directory'. The 'Contract Opportunities' section includes a 'Create Opportunity' button and four filter buttons: 'ACTIVE' (8), 'DRAFT' (2), 'INACTIVE' (9K+), and 'CANCELED' (5). A large red arrow points to the 'ACTIVE' button. The 'Collective Bargaining Agreements' section has a 'Create CBA' button and a list item 'Revise an existing CBA'. The 'User Directory' section contains a search input field labeled 'Who are you looking for?' with the placeholder text 'Type a name or email' and a clear button (X).

**Contract Opportunities** [Create Opportunity](#)

**ACTIVE** 8 **DRAFT** 2 **INACTIVE** 9K+ **CANCELED** 5

**Collective Bargaining Agreements** [Create CBA](#)

- [Revise an existing CBA](#)

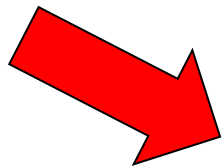
**User Directory**

Who are you looking for?

[X](#)



# Contract Opportunities Search Bar



Contract Opportunities

Search

Search W

Search

Keywords

Clear All

Notice Federal Organization

Select all

☒ Active

☐ Inactive

☐ Orphan

Status

Select all

☐ Active

☒ Inactive

☐ Drafts

☐ Canceled

Notice Type

Select all

☐ Special Notice

☐ Sources Sought

☐ Presolicitation

☐ Intent to Bundle Requirements

☐ Solicitation

☐ Combined Synopsis/Solicitation

☐ Award Notice

☐ Justification

☐ Sale of Surplus Property

WORKSPACE

Contract Opportunities

Add Contract Opportunity

Showing 1 - 10 of 8,247 results

Sort By Published Date

Action

The Federal Aviation Administration (FAA) has a requirement for the installation of two concrete pads for two 70' foot self-supporting towers for the Albany, GA Airport.

Notice ID

6973GH-20-R-00015

Last Updated Date

Jan 10, 2020 11:55 pm

Type

Sources Sought (Original)

Response Date

Jan 10, 2020 12:00 am

Office

6973GH FRANCHISE ACQUISITION SVCS

Inactive Date

Jan 10, 2020 11:55 pm

Inactive

ADA COMPLIANT DOOR INSTALLATION, PALMDALE, CA

Notice ID

697DCK-20-R-00021

Last Updated Date

Nov 22, 2019 11:56 pm

Type

Presolicitation (Original)

Response Date

Nov 22, 2019 12:00 am

Office

6991CH FAA, WESTERN/PACIFIC REGION

Inactive Date

Nov 22, 2019 11:56 pm

Inactive

Provide snow removal and landscaping services at the BCT in Merrimack, NH, 25 Robert Milligan Parkway, Merrimack ,NH 03054

Notice ID

697DCK-20-R-00001

Last Updated Date

Nov 12, 2019 11:55 pm

Federal Aviation  
Administration

19

# FAACO vs. Beta Sam Search Fields

Search Fields	FAACO	Beta.SAM
Search/Key Words/Title/Abstract Text/Solicitation/Contract #	X	X
Notice Federal Organization (Active, Inactive, Orphan)		X
Status (Active, Inactive, Drafts, Cancelled)	X	X
Notice Type (Refer to Slide #14)	X	X
Date Type (Published, Response/Date Offers Due, Inactive)		X
Date/Date Range	X	X
Federal Organizations/Region Issuing Office	X	X
Regions of Performance	X	X
Procurement Method (Commercial/Simplified, Complex Non- Commercial, Single Source)	X	
Set Aside (Refer to Slide #24)	X	
Classification Code/Product Service Code	X	
NAICS Code	X	



# Overview of “Follow” feature on beta.SAM.gov

- When you find a specific opportunity that you are interested in, you can use the “Follow” tool to help keep track of any changes and easily reference the opportunity in the future.
- While you don’t need to sign in to search, you will need to sign in to follow an opportunity or to manage opportunities that you are following.
- When you find an opportunity page that you would like to track, simply click on the follow button located on the upper right side of the opportunity page.



# Overview of “Follow” feature on beta.SAM.gov (Cont.)

When the opportunity that you are following changes, you will receive a notice at the email address associated with your [beta.SAM.gov](https://beta.SAM.gov) account. The events below will trigger an email notice on followed opportunities:

- Response date occurs
- Related notice gets added
- IVL list is updated
- Notice is published
- Activated/inactivated
- Canceled/uncanceled

You can manage your followed opportunities in the Workspace area of your user profile. From there, you may view the opportunities you are following, set the desired frequency for email notifications (immediately, daily, weekly, or none) for a given opportunity or elect to unfollow an opportunity.

**Following**

PROFILE

**Following**

Search Followings

Find Record ID or type of the record

Showing 1 of 4 results

Sort By: Record ID

Actions

Record ID	Description	Type	Last Modified	Email Frequency	Action
671f2b33c179a679417677ecb...	Original Special Notice	OPP		Weekly	Following
63c83ecdac259d5e5cbcaec...	Original Sources Sought	OPP		Daily	Following
5144a919a097f4e961380b511...	Original Sources Sought	OPP		Immediate	Following
118a4f8da04419eab384a872b...	Original Combined Synopsi...	OPP		Immediate	Following

Frequency

☐ Immediate

☐ Daily

☐ Weekly

☐ None

Domains

☐ Contract Opportunities

Clear all

What you think matters!

Provide Feedback



# Resources

<b>Learning Center for Beta SAM Contract Opportunities</b>	<a href="https://beta.sam.gov/help/contract-opportunities">https://beta.sam.gov/help/contract-opportunities</a>
<b>Contractor Quick Start Guide: beta SAM Finding Opportunities</b>	<a href="https://iae-fbo-attachments.s3.amazonaws.com/fbo-training/QSG%20Opportunities%20Part%204%20of%204%20Contractors.pdf?X-Amz-Algorithm=AWS4-HMAC-SHA256&amp;X-Amz-Date=20200508T183039Z&amp;X-Amz-SignedHeaders=host&amp;X-Amz-Expires=14400&amp;X-Amz-Credential=AKIAY3LPYEEEX5FRGIQ4E%2F20200508%2Fus-east-1%2Fs3%2Faws4_request&amp;X-Amz-Signature=8ca6152a09c019c761f802202e12b5b513a1fe6483e4a373b41cc2d67539e70d">https://iae-fbo-attachments.s3.amazonaws.com/fbo-training/QSG Opportunities Part 4 of 4 Contractors.pdf?X-Amz-Algorithm=AWS4-HMAC-SHA256&amp;X-Amz-Date=20200508T183039Z&amp;X-Amz-SignedHeaders=host&amp;X-Amz-Expires=14400&amp;X-Amz-Credential=AKIAY3LPYEEEX5FRGIQ4E%2F20200508%2Fus-east-1%2Fs3%2Faws4_request&amp;X-Amz-Signature=8ca6152a09c019c761f802202e12b5b513a1fe6483e4a373b41cc2d67539e70d</a>
<b>Contract Opportunities for Contractors Video</b>	<a href="https://beta.sam.gov/cm/videos/detail?id=232">https://beta.sam.gov/cm/videos/detail?id=232</a>
<b>Contact for Questions</b>	<a href="http://www.fsd.gov">www.fsd.gov</a>





# QUESTIONS

