AIRPORT **IMPROVEMENT** PROGRAM, BUY AMERICAN, PROCUREMENT CHANGES

By: Nancy S. Williams Date: October 18, 2010



Federal Aviation Administration

AIP Legislative Update/ Current Status

- Vision 100 authorization expired at the end of fiscal 2007
- Since then we have had split years including record 5 extensions (5 mini fiscal years in
- Current extension is through December. This means we will not be apportioning entitlements or writing grants yet.
- We are also operating under a continuing resolution, which means that we don't have a full year appropriations yet.



Buy American and Steel

From 49 USC 50101

(a) The Secretary of Transportation may obligate an amount that may be appropriated ... for a project only if steel and manufactured goods used in the project are produced in the United States.

This means that FAA can issue grants under AIP ONLY IF all of the steel and manufactured goods are US goods.



Buy American and Steel

- With newly approved US-bolts, we will be requiring airports to make sure that they are getting US bolts
- Steel does not fall into the COMPONENT or SUBCOMPONENT categories if it can be easily and understandably kept separate
- Equipment MUST be from the FAA-certified list or in the case of bolts, must meet the FAA Engineering Brief



Buy American Issues

- Buy American List is on the FAA website
- A lot of folks are looking at the list as the only measure of compliance
- While you technically don't need to get on it if you are 100% US materials manufactured 100% in the US, we recommend that you get on the list.



Buy American Successes

- First ever complaint by the Chinese government about GOES
- Some companies have set up manufacturing facilities in the US



AIP HANDBOOK

- > Has been rewritten completely
- Currently out for review to all FAA Office of Airports employees
- Should be available to the public early in calendar year 2011
- Clarifies AIP eligibility, allowable costs and introduces new procurement requirements.



PROCUREMENT ISSUES

For AIP and PFC projects, the use of plain vanilla FAA specifications is MANDATORY –

- Sponsors occasionally "customize" specs to limitedsource or sole-source, to go beyond FAA requirements, or for other reasons
 - Lighting Control Panels excluding the remote monitoring requirement
 - Specifying only 1 or 2 suppliers instead of keeping things open to the entire list of FAA certified equipment.
 - Specifying "internally lit" wind cones, LEDs or even naming the supplier



New FAA Requirements and reminders of current ones

- You MUST have an approved FAA modification of standards to limit- or solesource
- The Airport MUST do two separate procurements – first, the airport directly procures the sole- or limited-source equipment.
- That equipment will be shown on the second set of procurement documents as "owner furnished"



New FAA Requirements and reminders of current ones

- The consultant and the airport must submit a specific certification stating that there are no sole- or limited-source items that have not been specifically approved by FAA for the project and that have not been separately owner-procured.
- This should eliminate the unallowable practice of requiring a contractor to buy all of a supplier's equipment in order to get a reasonable price on the sole- or limited-source item.
- But to make sure, the contractor will have to submit a certification that states that he has not been required to buy other materials from the sole- or limited-source supplier.
- And the sole- or limited-source suppliers will also provide as similar certifications.



Wrapping Up

- Grants aren't being written yet, hopefully not long after the first of the year once we have at least 6 months of funding
- Buy American is here to stay and is making a difference
- Procurement should be transparent, direct and correct.

