



IESALC | ILLUMINATING ENGINEERING SOCIETY of NORTH AMERICA
AVIATION LIGHTING COMMITTEE



*2019 IES Aviation Lighting Committee
Technology Meeting
Monterey, CA*



2019 IESALC Business Meeting



OCTOBER 21-24, 2019 | Slide 1 | www.iesalc.org



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Moderators/Speakers

Corporate Sponsors

THANK YOU

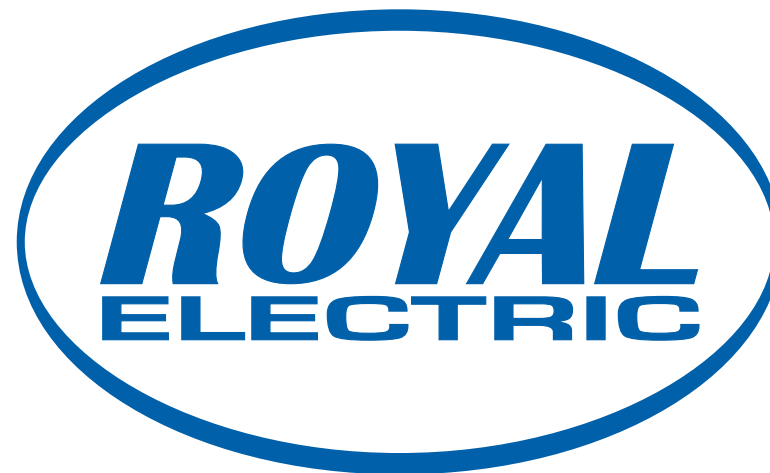




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Double Platinum Level





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Platinum Level

**ADB
SAFEGATE**





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Platinum Level

HUGHEY & PHILLIPS



AIRFIELD LIGHTING

TRISTAR

Electric Inc.

 **MIDSTREAM**





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Gold Level



H.B. Fuller

intertek
Total Quality. Assured.





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Gold Level



Stantec





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Silver Level





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Silver Level



Integro
Yes, we have it.





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Silver Level

MULTI ELECTRIC
OCEM AIRFIELD 



Burns





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Bronze Level

AECOM

CH2A
design/construction solutions


OHMEGA
The Ohmega Group, LLC | Be Brilliant.





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Bronze Level





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EAS
CONTRACTING, LP

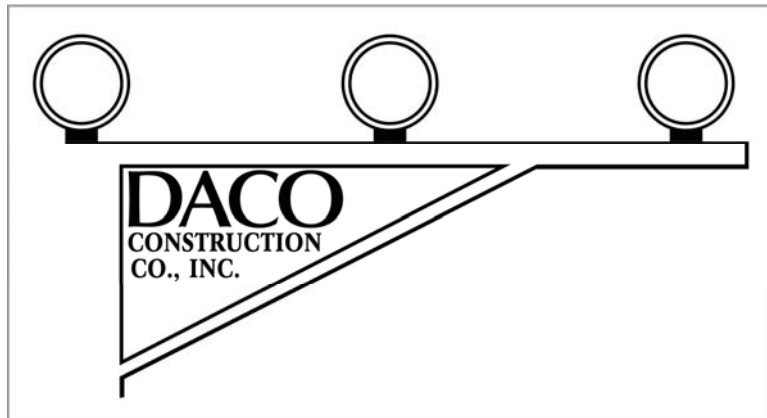




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National Leader in
Airfield Lighting Since 1991





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Treasurer's Report

Financial Reserve coming into Tech Meeting = Approx.. \$88K

Why we have a Reserve – 2005 Ft Lauderdale

Goal is to net \$5K in surplus each year to safeguard our assets





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Treasurer's Report - FINANCIALS

Revenue

Registration = Approx. \$250k

Day Show = \$22,500.00

Corporate Sponsors = \$57,625

Golf = 5,460

Social Guest Tour = \$15,165

Over the Counter = Approx. \$7k

Total = \$355K (new record)





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Treasurer's Report – FINANCIALS

Costs

Feeding y'all = \$275,000

Social Guest Tour = \$10,004

AV Costs / Day Show = \$17,983

Spring Meeting / Other = \$32,159

Total = \$335k





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Treasurer's Report – FINANCIALS

Avg Cost of Breakfast = \$39.00 per

Avg Cost of Lunch = \$55.00 per

Avg Receptions = \$25,000 to 30,000

Banquet Cost = \$58,357





Treasurer's Report – FINANCIALS

Attendees = 322

Avg Revenue per Attendee and Spouse = \$776.19

Avg Cost per Attendee and Spouse = \$841.27

The difference – Corporate Sponsors !!!!!





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Moment of Silence

Mike Tebeau
Irv Young
Mac McIver





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Meeting Highlights












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1		Andrew Gibbs	8875 ★
2		Corey Stutz	8875 ★
3		Ken Lepera	8875 ★
4		Carl Johnson	8875 ★
5		Mike Lundquist	8875 ★
6		David Williams	8875 ★

IESALC GAME

7		Glenn Anderson	8875 ★
8		Greg Reilly	8875 ★
9		Alvin Kan	8875 ★
10		Ed Chappell	8875 ★
11		Lou Dirkes	8775 ★
12		John Garofalo	8775 ★
13		Mark McCormick	8475 ★



What's Next?

- Aquarium (Depart promptly at 5:45 PM). No badge.
NO BADGE NO ENTRY
- Meeting Roster
- Technical Papers
- Meeting App
- Spring Meeting





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Nominations for 2020 Board

Chair – Dave Garrett

Vice Chair – Brett Bieberdorf

Acting Treasurer – John Bogart

Secretary – Ryan Patton





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Announcements/ Open Discussion





Next Up



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Thank You Nick Ryan and
Executive Committee for
a great meeting!





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Detroit, Michigan

Oct 18 – 22, 2020
Renaissance Center
Marriott Hotel



<https://www.youtube.com/watch?v=t1talzp-IUQ>





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Motor City

The Henry Ford Museum





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Henry Ford Museum of American Innovation

and **Greenfield Village**, and as the **Edison Institute**) is a large indoor and outdoor complex and a [National Historic Landmark](#) in the [Detroit](#).

- John F Kennedys limo
- Wright Brothers bike shop
- Rosa Parks bus
- 1.7 million visitors
- National Historic Register

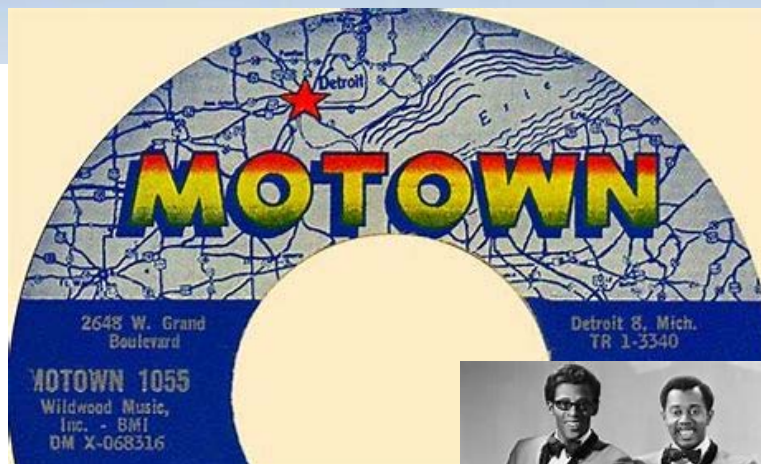




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Motown





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*Looking forward to seeing
you in Detroit Oct 2020!*

