



# The Future Of The Incandescent Fixture On Airfields





# BUT THIS IS YOUR SAFE SPACE











SYMPTOMS OF A LIGHT NERD











# The Future Of The Incandescent Fixture On Airfields

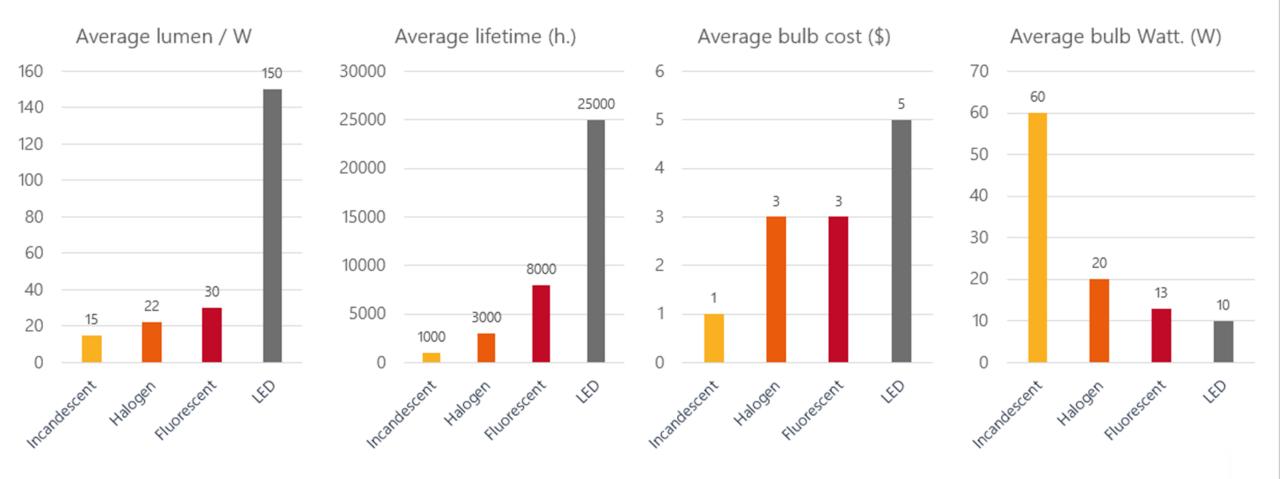


## TYPES OF LIGHTING TECHNOLOGIES



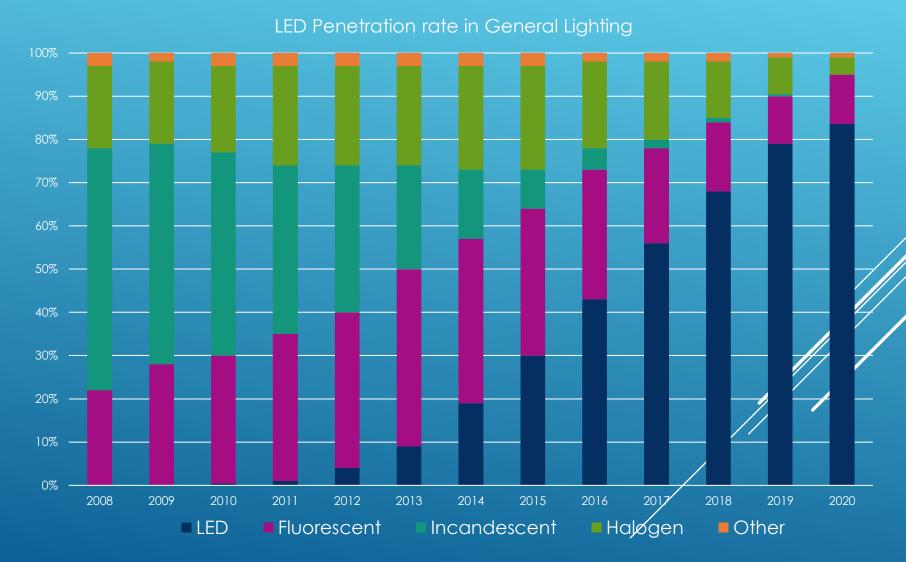


## TYPES OF LIGHTING TECHNOLOGIES (COMPARISON)





# MARKET



### Some conclusions:

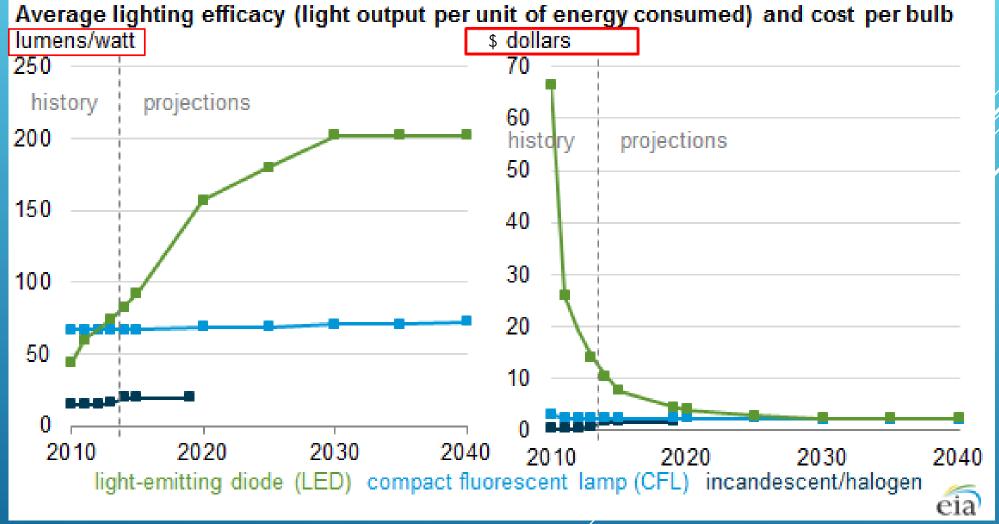
 Manufacturers are focused on LED product.

 Only alive technologies: LED, Fluorescent and Halogen.

 Incandescent lamp vendors going away.
LED Cost decrease.

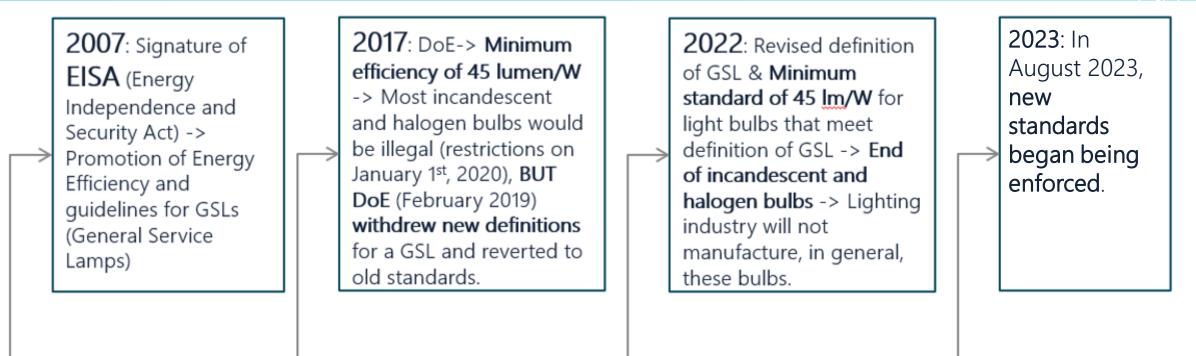


# FUTURE MARKET eia





# BACKGROUND IN THE US - REGULATIONS





#### MANUFACTURING

## Lighting plant going dark



These were among GE Lighting's more than 200 Circleville employees in 2014, when the plant added a production line for halogen bulbs. Employment had peaked previously at more than 1,100. The plant is to close in August. TOM DODGE/DISPATCH

#### GE says market forces likely to force bulb factory to close

#### By Dan Gearino The Columbus Dispatch

the GE Lighting plant in made there. The company, part of

General Electric, said Wednesday that the plant will close in August 2017. Once a major employer, It had more than 200 employees two years ago Circleville is now slated to and more than 1,100 at close because of a drop in its peak. The company demand for the light bulbs declined to say how many people work there now. "In the last decade,

the lighting industry has seen a major technology pivot away from traditional lighting products including incandescent, halogen and specialty linear fluorescent lamps," spokeswoman Alicia Gauer said in an e-mail. "Consumer demand for

traditional lighting is at

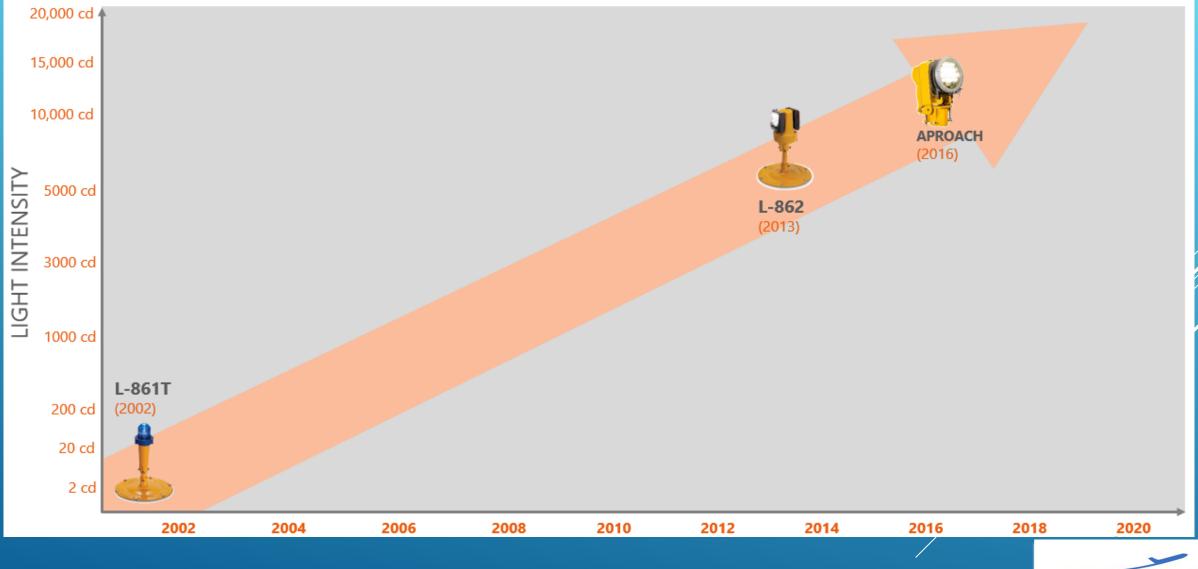
an all-time low, and that shift has been supported by the U.S. government phasing out incandescent bulbs. As a result, volume is down dramatically at the Circleville Lamp Plant, and the facility is operating SEE PLANT, CS

#### Columbus Dispatch Sept 2, 2016

- 1100 employees at its peak
- 200+ employees in 2015
- Factory closes August 2017



## LED Historical Timeline





August 2023

LAMP DESCRIPTIONS									
Lamp	Designation	Watts	Volts	Amps	Lamp Manufacturer				
(263)	8671301 Xenon Flashtube				Flash Technology				
(265)	0100-3752 LED		120		Hali-Brite Inc.				
(267)	48A0009	69	120		ADB Airfield Solutions, LLC				
(268)	1413.05.100 Green LED			6.6	ADB Airfield Solutions, LLC				
(269)	1413.05.110 Yellow LED			6.6	ADB Airfield Solutions, LLC				
(272)	48A0376	18			ADB Airfield Solutions, LLC				
(273)	48A0078 PAR 38	120			Sylvania				
(274)	48A0375	100			Regent				
(276)	150/CL RF Option-GE	150	120		Crouse Hinds ALP				
(277)	11047-2882 Floodlight, GE Par 38	250	120		Crouse Hinds ALP				
(278)	40600536R Red LED Array				Automatic Power Inc.				
(279)	10047-2888 Osram	45		6.6	Crouse Hinds ALP				
(281)	PL10630-F-8 LED				Point Lighting Corporation				
(282)	55-00145 Par 56 Flashtube				Strobe Approach Lighting Technology, LLC				
(283)	Lighthead 120 LED		120		Farlight LLC				
(284)	Lighthead 240 LED 6102	40	240	6.6	Farlight LLC				
(285)	6102	100		6.6	Philips Philips ph20d				
(286)	55-00211 Helical Xenon Flashtube	100		0.0	Philips pk30d				
(287)	55-00211 Helical Xenon Flashtube 58750	200		6.6	Strobe Approach Lighting Technology, LLC Osram				
(289) (290)	64320 Quartz	45		6.6	Osram				
(290)	64322 Quartz	30		6.6	Osram				
(292)	760.2190 (Osram 64339)	105		6.6	OCEM SpA				
(293)	760.2186 (Osram 64337))	48		6.6	OCEM SpA				
(294)	116A21/TS-120V	116	120	0.0	General Electric				
(295)	620PS40P-120V	620	120		General Electric				
(296)	LA-RO-3-1-O1 LED				Orga				
(297)	STD 05006 LED				TWR				
(298)	21312 LED			6.6	Crouse Hinds ALP				
(299)	620PS40120V	620	120		H&H				
(300)	860-1R02 LED		220		Dialight				
(302)	H1-808Q Triple Helix Xenon Arc		120		Amglo Kemlite				
(303)	803-0419-B Xenon Flashtube		1000		Skytec Inc.				
(304)	D164-1010LED		120		Dialight				
(305)	411.024.025A LED			6.6	Youyang				
(306)	LED-T			6.6	Airport Lighting Co.				
(308)	21355 LED			6.6	Crouse Hinds ALP				
(309)	21354 LED			6. <u>6</u>	Crouse Hinds ALP				
(310)	21317 LED			6.6	Crouse Hinds ALP				
(311) (312)	21318 LED 6110	40		6.6 6.6	Crouse Hinds ALP Philips				
(313)	Farlight LED3 Beacon 120VAC	40	120	0.0	Farlight LLC				
(314)	Farlight LED3 Beacon 240VAC		240		Farlight LLC				
(315)	2990.40.827 SLI MR 16	48	240	6.6	ADB Airfield Solutions, LLC				
(316)	44A5911 Osram MR 16	30		6.6	ADB Airfield Solutions, LLC				
(317)	2990.48.360 Osram PK30d	45		6.6	ADB Airfield Solutions, LLC				
(318)	48A0386GE	62		0.0	ADB Airfield Solutions, LLC				
(319)	H29316-1 Luxeon LED	6			Alstom Power Ltd.				
(320)	H29316-2 Luxeon LED	3			Alstom Power Ltd.				
(321)	LXK2-PW14-T00 LED Lumiled		240		ADB Airfield Solutions, LLC				
(325)	W10090 LED	0.5			Seoul				
(326)	3400-0133 Par 38 Philips 25° Flood	90	120		Hali-Brite Inc.				
(327)	59194 Venture Lighting metal halide	320	120		Hali-Brite Inc.				
(328)	44A6702-1 LED				ADB Airfield Solutions, LLC				
(329)	44A6722 LED				ADB Airfield Solutions, LLC				
(330)	LXML-PH01-0050 Red LumiLeds LED				Dialight				
(331)	Luxeon LXHL-FB-3C LED Philips				Astronics DME Corporation				

LAMP	DESIGNATION	WATTS	VOLTS	AMPS	Lamp Manufacturer				
144	125006022	Xenon			HUGHEY & PHILLIPS				
152	HLX64342	100		6.6	Osram				
153	HLX64361-Z	150		6.6	Osram				
157	9017	Xenon			FLASH TECHNOLOGY				
160	SLC 008075	105		6.6	ATG				
163	64338	48		6.6	Osram				
164	64339	105		6.6	Osram				
181	21127	32		6.6	GE				
208	3400-0400/U/ED28/PS	400	120		VENTURE				
216	21496	48		6.6	SYLVANIA				
217	XFT 200	Xenon			ORGA				
219	21116	48		6.6	OSRAM				
220	64337 A45-15	45		6.6	OSRAM				
226	59036	75	120		SYLVANIA				
231	GE MR-16 EXT	50	12		GE				
232	860-1R03	LED	12		Dialight				
240	STFLSHTB5	Xenon			ADVANCED STROBE PRODUCTS				
254	20058	120		6.6	GE				
260	8384309	Xenon			FLASH TECHNOLOGY				
282	55-00145	Xenon			STROBE APPROACH LIGHTING TECHNOLOGY				
287	55-00360	Xenon			STROBE APPROACH LIGHTING TECHNOLOGY				
289	58750	200		6.6	OSRAM				
290	64320	45		6.6	OSRAM				
291	64322	30		6.6	OSRAM				
296	LA-RO-36-1-01	LED			ORGA				
297	STD 05006	LED	120		TWR				
316	44A5911	30		6.6	OSRAM				
318	48A0386	62		6.6	GE				
321	44A6672	LED		6.6	ADB SAFEGATE AMERICAS, LLC				
334	FH0-3400-000	Xenon	120		ITL				
373	10V/20W Quartz	20	10		WAMCO				

### AC 150/5345-53D

Changes From

### 2012 to 2023



### What Happens to a product when Volume Decreases?

Design Decision made by the Airport and Engineering Firm Engineering Firms design the Projects. Vendors Bid the plan set with contractors Volume of LED Projects increases Production Volume of Incandescent Lights decreases Lamp Manufacturer Volume decreases Material pricing goes up Lead times increase

### **Decisions of Vendors**

Recertification Costs of Products \$7-15K Stock Quantity of Multiple Products Price Increases from Manufacturers

### **Decisions of Lamp Manufacturers**

Manufacturing Plant vs New Volume Material Price Increases

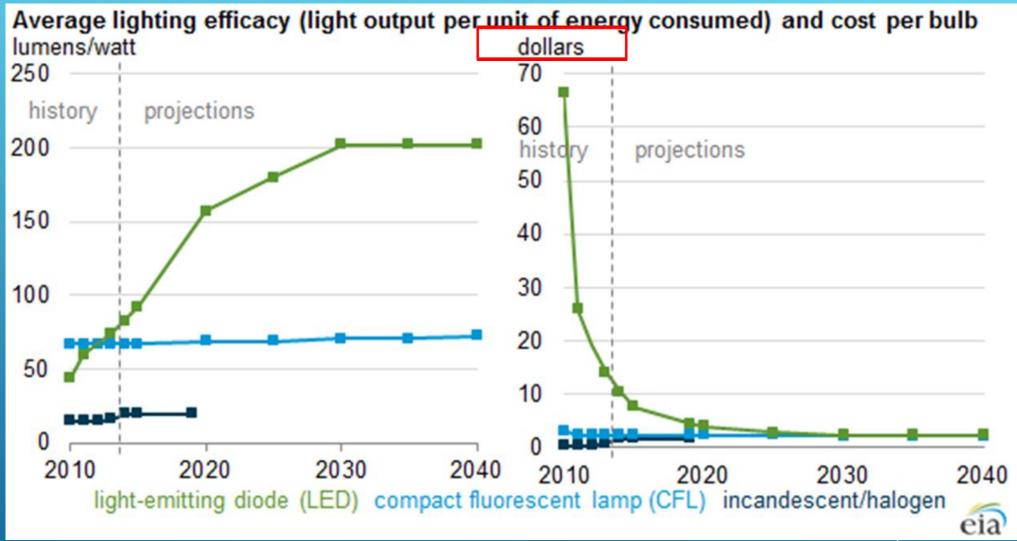


# What is being built currently?

2005: LED 10% vs Halogen 90% 2012: LED 50% vs Halogen 50% 2018: LED 70% vs Halogen 30% 2021: LED 80% vs Halogen 20%



# Let's Look At This Again



# What Happens to Products?





### PAR-38 – 60W 120V MALSR Lamp

- 4 or 5 suppliers is now down to One

- Demand is still the same

- FAA is working on a solution Lamp

Market Pricing has more than tripled



### **Alternative Incandescent Lamps (AIL) Project**



- Objective:
  - To approve AIL to support over 900 MALSR systems
- Issue:
  - GE discontinued lamps used in the MALSR system. Replacement Lamps are difficult to find.
- Status:
  - Tested four (4) lamps for photometric, chromaticity
    - > Amglo (53w HIR)
    - Amglo (60w Halogen)
    - Sylvania (60w)
    - > BLC (120W)

IES Government Contacts Subcommittee April 2019



Federal Aviation Administration

19



What are the Airports Looking For?

**Reduction in Costs Labor and Materials** 

**Energy Savings** 

Availability and Manufacturing Lead Times for Spares

**Sustainability Goals of the Airport** 

**Carbon Neutral** 



PARKING

OPTIONS

#### Construction Closes Middlebelt Rd.

DTW ranked by J.D. Power as #1 in Customer Satisfaction for Mega Airports

**3 ACTIVE ALERTS** 

I-275 Construction Underway

SUSTAINABILITY HOME

#### Business

#### Sustainability

#### ABOUT WCAA

DEVELOPMENT

**ENVIRONMENT &** 

SUSTAINABILITY

Environmental

Sustainability

People

Planes Planet

.

Operations

WCAA

DOING BUSINESS WITH

Wayne County Airport Authority's Sustainability Program was started in 2015, when a committed group of employees came together to elevate sustainability concerns at the airport. This Sustainability Working Group worked together to identify sustainability goals that would aim to achieve higher levels of sustainability, while balancing financial and staff resources, local economic and community concerns, and environmental priorities. The hard work of the Sustainability Working Group is reflected in the Sustainability Accomplishments Report, and Airport Authority's Sustainability Plan. This group continues to work to further the sustainability goals and initiatives that make Detroit Metropolitan Airport a leader in sustainability.

Wayne County Airport Authority's Sustainability Program is focused on three themes: People, Planes & Planet. People reflects the Authority's commitment to its employees, tenants, neighboring communities, and the flying public. Planes focuses on the operational components of the airports, including safety and efficient infrastructure. Planet addresses the Authority's pledge to protect and conserve environmental resources.

- Sustainability Accomplishments Report
- Sustainability Program
- Carbon Reduction Statement
- Zero Emissions Roadmap

#### Sustainability Goals



Energy Saving Suggestions

CAREERS

DTW AIRPORT ID BADGES







Planet





< Community Engagement

### Sustainability



#### Sustainability Initiatives

Charlotte Douglas International Airport is committed to sustainability by pursuing fiscally responsible practices that minimize environmental impacts. We believe we have the responsibility to provide economically viable sustainable solutions to our employees, our tenants, passengers, local community and region. We are committed to maintaining a balanced, integrated approach to future development and operations based on economic stability, environmental sustainability and social responsibility.



# What are the Small Airports going to do?



# **Our Panel Today**

Ryan Patton – Garver Engineering David Garrett – Detroit Metropolitan Airport Matt Cowden – Charlotte International Airport Steven Brown – OSRAM Corporation



# What are you seeing at your Airport?

..............



and the local division of the local division